

OGSMs - (Objectives, Goals, Strategies & Measures)

Leadership Development Programme

Objectives

Gain focus and direction
Tools and techniques for sales growth
Tools and techniques for enjoyment

Goals

Time balance
Happy
Working as a team
New (fresh) look at current things

Strategies

Open minded
Attend seminars
Use skills demonstrated in seminar at work
Implement ideas gained
Complete risk/reward analysis

Measures

Happiness - do I feel more happy now than before course?
Pass on new skills to team - have they used/benefited from new skills?
Course feedback - positive and sustainable?
Complete the 6 month assessment